



## Success Story



New Entrepreneur: **Matteo Braglia (Portugal)**

Age: 27

Status: Aspiring entrepreneur

Sector: Social Economy / Responsible Entrepreneurship / CSR



Host Entrepreneur: **Maria Paz Ramos (Spain)**

Age: 51

Experience as entrepreneur: 5 years

Company: Ilêwasi

Sector: Education and Training / Social Economy / Responsible Entrepreneurship / CSR

Period of exchange: 12.02.2018 to 10.08.2018

Duration: 6 months

### Objectives of stay

NE: I discovered the EYE programme when I was volunteering in Portugal through the EVS programme. My EVS lasted 12 months and during that period I met people who had participated in Erasmus for Young Entrepreneurs, which helped them understand if becoming an entrepreneur was right for them.

Because of the EVS, I got closer to NGO and youth organizations and their field of work. This is when I decided to continue working in this area. My first concern was about my own skills, I didn't have enough experience to start my own business yet. That's where Green EYE and the EYE programme came in. After a few months I joined the Ilêwasi team and began my collaboration with the Host Entrepreneur, in order to get the entrepreneurial experience I needed to make my future career possible.

My aims were to expand competences related to: local (and international) projects implementation and follow-up, cooperatively developing and supervising of the project stages of HE's business; grow a workable financial plan (2018-2020) to ensure the development of an association, in terms of financial sustainability; develop a HR strategy to ensure the



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employment of at least two individuals in the future business; and improve facilitation skills by jointly facilitating the HE's projects.

HE: My major expectations were related to the ability of the NE to see how the work is structured (Job Shadowing) and developed and use our example to create a successful organization or business in his own country. My intention was to carry out trainings and activities related to the NE's expertise. I also, expected to learn new working methods and new ways to develop the organization supported by the NE's experience and knowledge, and exchange good practices in the fields of project management and event organization.

### **Activities undertaken**

As NE I wanted to expand my competences related to project management and the HE expected to learn new working methods and new ways to develop her organization supported by my experience.

Specifically, the activities undertaken were:

- Management of Ilewasi mobility department. Counseling, youth orientation and long-distance support on European mobility programs and taking care of institutional relations.
- Working on the implementation, development and follow-up of local and international projects.
- Taking part in the social activities that Ilêwasi carried out, such as after-school and sport activities for children.
- Sustainable Development Goals, Agenda 2030. Development and management of several activities related to the sensitization of the community and other entities.
- Office environment: project development and fundraising. Development and presentation of several projects included in the KA1 programs and AID Deployment in South America.

### **Achievements**

Me and my HE will surely continue to collaborate even though our direct working relation, the one started because of this program, has ended.

The collaboration between me and HE has been mutually beneficial and I can consider my personal benefits have been various: I studied the working processes in the HE business by mentoring and assisting every team member about their tasks and responsibilities, in order to get the necessary experience for developing a future business. I expanded my contacts and network, something that I recognize is really useful for a potential working future in this sector. I've learnt and have many notions on different project and work stages such as pedagogical concepts, project management, seeking funding, youth orientation and support, financial planning and last but not least, human resources management.



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### Quotes

New Entrepreneur: *“Besides the working context, we need to evaluate how fundamental it is to have an experience abroad. The experience of traveling, learning new cultures, a foreign language, and simply growing as a person. It makes you open to new realities and appreciate the diversity of this beautiful planet.”*

Host Entrepreneur: *“This experience has allowed Ilêwasi to connect with other organizations, expanding our network.”*

The Ilêwasi team. Matteo Braglia (NE), second from left, and Maria Paz Ramos (HE), second from right.

